



# LEADERSHIP FOR MIDDLE MANAGERS

This Leadership Training course provides an insight and techniques to lead more effectively, influence others and become an inspirational role model.

Leadership development comes from within us, in the sense that deeply held values and principles provide the road map for the way we lead, and the way other people respond. Hence it is important that a Leader must first understand and then communicate one's own value systems to other people. Hence this is an integral part of management training as it is of critical importance to have self-awareness to lead and manage other people.

## Learning Outcomes

- Define leadership
- Identify the different leadership types
- Gain an understanding of Situational Leadership (telling, selling, participating & delegating)
- Become an inspirational role model
- Learn to communicate a vision
- Encourage growth & mutual respect
- Learn to share rewards & celebrate accomplishments
- Undertake effective goal setting

## Training Methodology

This program is conducted in a highly interactive manner where it enables the participants to have experiential learning throughout the training session. All the modules include one or more of the following methodology:

- Group work
- Case study related to the organization
- Lecture/presentations/exercises
- Self-analysis

**Target audience:** Managers, Executives and Officers.

## PROGRAM OUTLINE

**Lesson 1 : Types of Leadership**

**Lesson 2 : A Personal Inventory**

**Lesson 3 : Inspiring a Shared Vision**

**Lesson 4 : Challenging the Process**

**Lesson 5 : Enabling Others to Act**

**Lesson 6 : Influencing Skills**

**Lesson 7 : Setting Goals**

**Lesson 8 : Building highly motivated and high performance teams**

**Facilitator**

**Sajni Dharamdass**

**Duration : 1 day**